WHAT IS CLAIMED IS:

- 1 A communications module, comprising:
- a data channel operable to translate data signals in at least one direction
- 3 between a transmission cable interface and a host device interface and having a
- 4 variably configurable termination impedance at a host device node connectable to
- 5 a host device; and
- a termination impedance controller operable to set the variably
- 7 configurable termination impedance of the data channel.
- The communications module of claim 1, wherein the data channel
- 2 comprises a variable resistance circuit at the host device node.
- The communications module of claim 2, wherein the variable
- 2 resistance circuit comprises a transistor with a voltage-controlled resistance value.
- 1 4. The communications module of claim 2, wherein the variable
- 2 resistance circuit comprises a resistor connected in series with a switch.
- The communications module of claim 2, wherein the variable
- 2 resistance circuit presents different termination impedances at the host device
- 3 node in response to receipt of different respective electrical control signals from
- 4 the termination impedance controller.
- 1 6. The communications module of claim 2, wherein the variable
- 2 resistance circuit comprises a mechanical switch for selectively connecting the
- 3 host device node to different termination impedances, and the termination
- 4 impedance controller enables manual control of the mechanical switch.
- The communications module of claim 1, wherein the termination
- 2 impedance controller is operable to selectively set the variably configurable
- termination impedance of the data channel to a differential resistance of 150 ohms
- 4 in a first configuration mode and to set the variably configurable termination
- 5 impedance of the data channel to a differential resistance of 100 ohms in a second
- 6 configuration mode.

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- 1 8. The communications module of claim 1, further comprising a housing containing the data channel.
- 9. The communications module of claim 8, wherein the housing has a transmission cable interface end and a host device interface end.
- 1 10. The communications module of claim 9, wherein the host device 2 interface end of the housing is pluggable into a receptacle of a host device.
- 1 11. The communications module of claim 1 implemented in accordance 2 with a small form pluggable (SFP) configuration or a small form factor (SFF) 3 configuration.
- 1 12. The communications module of claim 1 implemented in accordance 2 with a Giga-Bit Interface Converter (GBIC) configuration.
- 1 13. The communications module of claim 1, wherein the data channel provides multiple channel transmission of data in at least one direction between the transmission cable interface and the host device interface.
 - 14. The communications module of claim 1, wherein the data channel is operable to translate data signals in both directions between the transmission cable interface and the host device interface.
 - 15. A communications module, comprising:
 - a receiver data channel operable to translate data signals from a transmission cable interface to a host device interface and a transmitter data channel operable to translate data signals from the host device interface to the transmission cable interface, wherein each of the receiver data channel and the transmitter data channel has a respective variably configurable termination impedance at a respective host device node connectable to the host device; a termination impedance controller operable to set the respective variably
- a termination impedance controller operable to set the respective variably configurable termination impedance of each of the receiver data channel and the transmitter data channel; and
 - a housing containing the receiver data channel, the transmitter data channel, and the termination impedance controller, and having a transmission

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- cable interface end connectable to a transmission cable and a host device interface end connectable to a host device.
- 1 16. The communications module of claim 15, wherein each of the 2 receiver data channel and the transmitter data channel comprises a respective 3 variable resistance circuit at the respective host device node.
- 1 17. The communications module of claim 16, wherein each variable 2 resistance circuit presents different termination impedances at the respective host 3 device node in response to receipt of different respective electrical control signals 4 from the termination impedance controller.
- 1 18. A method of making a communications module, comprising:
 2 obtaining a data channel operable to translate data signals in at least one
 3 direction between a transmission cable interface and a host device interface and
 4 having a variably configurable termination impedance at a host device node
 5 connectable to a host device;
 6 mounting the data channel in a housing having a first end connectable to a
- transmission cable and a second end connectable to a host device; and
 setting the variably configurable termination impedance of the data
 channel to a termination impedance value substantially matching a target host
 device termination impedance value.
 - 19. The method of claim 18, wherein the variably configurable termination impedance of the data channel is set after the data channel is mounted in the housing.
- 1 20. The method of claim 18, further comprising storing the 2 communications module before the variably configurable termination impedance 3 of the data channel is set.